



SIMON
BUSINESS
SCHOOL

Fall-A Term 2019 Class Schedule

Term Dates

August 26, 2019 – October 23, 2019

Office of the Simon Business School Registrar
(585) 275-3533
University of Rochester - Rochester, NY 14627

FALL QUARTER 2019 IMPORTANT DATES

Classes Start	Monday, 8/26
Make-Up for Labor Day	Friday, 9/6
Last Day to Add/Drop	Sunday, 9/1
No classes (see below for make-up days)**	Wednesday, 9/25 – Friday, 9/27
**<u>Special Schedule for Week of October 14th</u>	
<ul style="list-style-type: none">• <i>Regularly-scheduled</i> Monday and Tuesday classes will not meet this week.• Make-up classes for Wednesday, 9/25 will take place on Monday, 10/14• Make-up classes for Thursday, 9/26 will take place on Tuesday, 10/15• NO CLASSES on Wednesday 10/16 and Thursday 10/17 (Reading Days)	
Final Exams	Friday, 10/18 – Wednesday, 10/23

Notes:

(1) **STEM** classes denoted by **

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
ACCOUNTING							
44758-ACC401/11A	CORP FIN ACCT (Blue)	2.5	TR	1:00pm-3:10pm		HUELS	
44760-ACC401/12A	CORP FIN ACCT (Gold)	2.5	TR	8:40am-10:50am		HUELS	
44785-ACC401/13A	CORP FIN ACCT (MSF 1)	2.5	TR	8:40am-10:50am		XIAO	
44771-ACC401/14A	CORP FIN ACCT (MSF 2)	2.5	TR	1:00pm-3:10pm		XIAO	
44792-ACC401/80A	CORP FIN ACCT	2.5	R	5:40 pm-9:30 pm		XIAO	
88154-ACC423/11A	FINANCIAL REPORTING I (MSA)	2.5	TR	8:40am-10:50am		SCHONBERGER	
88163-ACC423/12A	FINANCIAL REPORTING I	2.5	TR	1:00pm-3:10pm		SCHONBERGER	
44820-ACC436/11A	RESEARCH PROF ACCT STAND	2.5	MW	1:00pm-3:10 pm		TRIBUNELLA, H.	
93981-ACC510/11A	ACCT RESEARCH I [PhD]	3	TR	1:00pm-3:10 pm		WU	
APPLIED ECONOMICS							
44863-AEC510/11	PHD WORKSHOP IN APPL ECON [PhD]	3	T	8:40am-11:10am		SCHWERT	
44872-AEC511/11A	ADV PRICE THEORY [PhD]	3	F	1:00pm-4:40pm		RAITH	
93994-AEC524/11A	MICRO-ECONOMETRIC MODELING-DYN [PhD]	3	TR	3:20pm-5:30pm		SUNADA	
BUSINESS ENVIRONMENT & PUBLIC POLICY							
44919-BPP432/80A	BASIC BUSINESS LAW	2.5	M	5:40 pm-9:30pm		OLIVEIRI	
COMPUTERS & INFORMATION SYSTEMS							
45045-CIS417/11A	INTRO. TO BUS. ANALYTICS (MSBA)	2.5	MW	8:40am-10:50am		DEWAN	
45059-CIS417/12A	INTRO. TO BUS. ANALYTICS (MSBA)	2.5	TR	8:40am-10:50am		DEWAN	
88172-CIS417/12A	INTRO. TO BUS. ANALYTICS (MSMA)	2.5	TR	1:00pm-3:10pm		DEWAN	
45062-CIS418/80A	ADV BUS MODELING & ANALYSIS **	2.5	T	5:40pm-9:30pm		ROET-GREEN	
45090-CIS511/11A	RESEARCH TOPICS/ INFO SYST[S][PhD]	3	MW	3:20pm-5:30pm		RUJ	
ENTREPRENEURSHIP							
45136-ENT422/80A	GENER & SCREEN ENT IDEAS **	2.5	M	5:40pm-9:30pm		WILSON	
FINANCE							
45279-FIN402/11A	CAP BUD & CORP OBJ (Blue) **	2.5	MW	8:40am-10:50am		KANIEL	
45378-FIN402/41A	CAP BUD & CORP OBJ LAB (Blue)	0	M	3:20pm-4:20 pm			
45282-FIN402/12A	CAP BUD & CORP OBJ (Gold) **	2.5	MW	1:00pm-3:10pm		KANIEL	
45380-FIN402/42A	CAP BUD & CORP OBJ LAB (Gold)	0	M	4:30 pm-5:30pm			
45317-FIN411/11A	INVESTMENTS (MSF 1) **	2.5	MW	1:00pm-3:10pm		LIU	
45334-FIN411/40A	INVESTMENTS LAB (MSF 1)	0	M	4:30 pm-5:30pm		LIU	
45326-FIN411/12A	INVESTMENTS (MSF 2) **	2.5	MW	8:40am-10:50am		LIU	
44839-FIN411/41A	INVESTMENTS LAB (MSF 2)	0	M	3:20pm-4:20 pm			
45403-FIN418/11A	QUANTITATIVE FIN W/ PYTHON (MSF1)	2.5	MW	8:40am-10:50am		MOREIRA	
45430-FIN418/40A	QUANTITATIVE FINANCE LAB	0	M	3:20pm-4:20 pm			
45412-FIN418/12A	QUANTITATIVE FIN W/ PYTHON (MSF2)	2.5	MW	1:00pm-3:10pm		MOREIRA	
45430-FIN418/41A	QUANTITATIVE FINANCE LAB	0	M	4:30 pm-5:30pm			
45481-FIN505/11A	THEORY OF FINANCE [PHD]	3	MW	1:00 pm-2:30pm		CHEN	

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
<u>GENERAL BUSINESS ADMINISTRATION</u>							
88211-GBA435/11A	NEGOTIATION THEORY & PRACTICE	2.5	MW	1:00pm-3:10pm		OLIVEIRI	
94073-GBA462R/11A	CORE STATS FOR MS USING R	2.5	TR	1:00pm-3:10pm		MANTENA	
45652-GBA463/11A	ECO & MKT STRATEGY FOR MS	2.5	TR	8:40am-10:50am		NELSON	
93471-GBA463/12A	ECO & MKT STRATEGY FOR MS	2.5	TR	1:00pm-3:10pm		NELSON	
45640-GBA463/13A	ECO & MKT STRATEGY FOR MS	2.5	MW	8:40am-10:50am		NELSON	
88225-GBA464/80A	PROGRAMMING FOR ANALYTICS	2.5	W	5:40pm-9:30pm		E. MOHR	
<u>HEALTH SCIENCES MANAGEMENT</u>							
46054-HSM420/80A	BUS ECON OF HEALTH CARE IND **	2.5	T	5:40pm-9:30pm		WEDIG	
<u>MANAGEMENT COMMUNICATION</u>							
45635-MGC401/11A	COMMUNICATING ANALYTICS (Blue)						
45641-MGC401/12A	COMMUNICATING ANALYTICS (Gold)						
45670-MGC462/11A	COMMUNICATING ANALYTICS						
45688-MGC462/12A	COMMUNICATING ANALYTICS						
45697-MGC462/13A	COMMUNICATING ANALYTICS						
45700-MGC462/14A	COMMUNICATING ANALYTICS						
45711-MGC462/15A	COMMUNICATING ANALYTICS						
45670-MGC462/16A	COMMUNICATING ANALYTICS						
45688-MGC462/17A	COMMUNICATING ANALYTICS						
45697-MGC462/18A	COMMUNICATING ANALYTICS						
45700-MGC462/19A	COMMUNICATING ANALYTICS						
45711-MGC462/20A	COMMUNICATING ANALYTICS						
45670-MGC462/21A	COMMUNICATING ANALYTICS						
45688-MGC462/22A	COMMUNICATING ANALYTICS						
45697-MGC462/23A	COMMUNICATING ANALYTICS						
45700-MGC462/24A	COMMUNICATING ANALYTICS						
45711-MGC462/25A	COMMUNICATING ANALYTICS						
45670-MGC462/26A	COMMUNICATING ANALYTICS						
45688-MGC462/27A	COMMUNICATING ANALYTICS						
45697-MGC462/28A	COMMUNICATING ANALYTICS						
45700-MGC462/29A	COMMUNICATING ANALYTICS						
45711-MGC462/30A	COMMUNICATING ANALYTICS						
<u>MARKETING</u>							
46375-MKT402/11A	MARKETING MGMT (Blue)	2.5	TR	8:40am-10:50am		BRECKO	
46381-MKT402/12A	MARKETING MGMT (Gold)	2.5	TR	1:00pm-3:10pm		BRECKO	
88873-MKT402/80A	MARKETING MGMT	2.5	T	5:40pm-9:30pm		BRECKO	
46408-MKT414/80A	PRICING POLICIES **	2.5	M	5:40 pm-9:30 pm		CARDOT	
88992-MKT421/11A	ADVANCED MARKETING STRATEGY	2.5	MW	8:40am-10:50am		LOVETT	
46413-MKT432/11A	NEW PRODUCT STRATEGY	2.5	TR	8:40am-10:50am		SCHLOFF	
88896-MKT436/80A	MARKETING ANALYTICS **	2.5	R	5:40pm-9:30pm		HAVIV	
94021-MKT436R/11A	MARKETING ANALYTICS USING R (MS)	2.5	TR	1:00pm-3:10pm		HAVIV	
94039-MKT436R/12A	MARKETING ANALYTICS USING R (MS)	2.5	MW	1:00pm-3:10pm		HAVIV	
94042-MKT436R/13A	MARKETING ANALYTICS USING R (MS)	2.5	TR	8:40am-10:50am		HAVIV	

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
<u>OPERATIONS MANAGEMENT</u>							
46462-OMG416/80A	PROJECT MANAGEMENT **	2.5	R	5:40pm-9:30pm		SOKOL	
<u>COMPETITIVE & ORGANIZATIONAL STRATEGY</u>							
46537-STR403/11A	ORGANIZATION & STRATEGY (Blue)	2.5	MW	1:00pm-3:10pm		RAITH	
46523-STR403/12A	ORGANIZATION & STRATEGY (Gold)	2.5	MW	8:40am-10:50am		RAITH	
46408-STR423/80A	PRICING POLICIES **	2.5	M	5:40 pm-9:30 pm		CARDOT	
93273-STR424/80A	HUMAN RESOURCE STRATEGY	2.5	M	5:40pm-9:30pm		BRICKLEY	
46560-STR427/80A	ORGANIZATIONAL BEHAVIOR	2.5	W	5:40pm-9:30pm		FRIEDMAN	
46571-STR442E/80A	STRATEGY BEYOND MARKETS	2.5	T	5:40pm-9:30pm		PRIMO	

FALL-A 2019 COURSE GRID

As of 05/02/19	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
8:40 AM - 10:50 AM	STR403/12A (MBA) Gold - Raith (2nd years) MGC401/12A (MBA) Gold	ACC401/12A (MBA) Gold - Huels	STR403/12A (MBA) Gold - Raith (2nd years) MGC401/12A (MBA) Gold	ACC401/12A (MBA) Gold - Huels	**9-11:10am - MKT505/11
	FIN402/11A (MBA) Blue - Kaniet	MKT402/11A (MBA) Blue - Brecko	FIN402/11A (MBA) Blue - Kaniet	MKT402/11A (MBA) Blue - Brecko	**1-4:40pm - AEC511 - Raith/11
	*FIN418/11A (MSF 1) - Moreira FIN411/12A (MSF2) - Liu	ACC401/11A (MSF1) - Xiao **8:40-9:40 PM MGC461/15A (MSF2) - Estad **8:40-9:40 PM MGC461/16A (MSF2) - Patterson	*FIN418/11A (MSF 1) - Moreira FIN411/12A (MSF2) - Liu	ACC401/11A (MSF1) - Xiao **8:40-9:40 PM MGC461/15A (MSF2) - Estad **8:40-9:40 PM MGC461/16A (MSF2) - Patterson	
		**9:50 - 10:50 AM MGC461/17A (MSF2) - Estad **9:50 - 10:50 AM MGC461/18A (MSF2) - Patterson		**9:50 - 10:50 AM MGC461/17A (MSF2) - Estad **9:50 - 10:50 AM MGC461/18A (MSF2) - Patterson	
	CIS417 (MSBA1)/11A - Dewan **8:40-9:40 AM MGC461/19A (MSBA2) - Marsherrall **9:50-10:50 AM MGC461/20A (MSBA2) - Lee **9:50-10:50 AM MGC461/21A (MSBA2) - Marsherrall	GBA463/11A (MSBA1) - Nelson CIS417/12A (MSBA2) - Dewan	CIS417 (MSBA1)/11A - Dewan **8:40-9:40 AM MGC461/19A (MSBA2) - Marsherrall **9:50-10:50 AM MGC461/20A (MSBA2) - Lee **9:50-10:50 AM MGC461/21A (MSBA2) - Marsherrall	GBA463/11A (MSBA1) - Nelson CIS417/12A (MSBA2) - Dewan	
	GBA463/133A - Nelson	MKT436R/13A - Haviv	GBA463/133A - Nelson	MKT436R/13A - Haviv	
	**8:40-9:40 AM MGC461/22A (MSA) - Shuherk **9:50-10:50 AM MGC461/23A (MSA) - Shuherk	ACC423 - Schonberger	**8:40-9:40 AM MGC461/22A (MSA) - Shuherk **9:50-10:50 AM MGC461/23A (MSA) - Shuherk	ACC423 - Schonberger	
	MKT421 - Lovett	MKT432 - Schloff	MKT421 - Lovett	MKT432 - Schloff	
		AEC510/11 - Schwert		AEC510/11 - Schwert	
	10:50 AM - 1:00 PM	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement
1:00 PM - 3:10 PM	STR403/11A (MBA) Blue - Raith (2nd years) MGC401/11A (MBA) Blue	ACC401/11A (MBA) Blue - Huels	STR403/11A (MBA) Blue - Raith (2nd years) MGC401/11A (MBA) Blue	ACC401/11A (MBA) Blue - Huels	MBA Blue Cohort MBA Gold Cohort MSF
	FIN402/12A (MBA) Gold - Kaniet	MKT402/12A (MBA) Gold - Brecko	FIN402/12A (MBA) Gold - Kaniet	MKT402/12A (MBA) Gold - Brecko	MSF1 Cohort MSF2 Cohort MSBA1 Cohort
	*FIN418/12A (MSF2) - Moreira FIN 411/11A (MSF1) - Liu	ACC401/12A (MSF2) - Xiao **1:00-2:00 PM MGC461/11A (MSF1) - Estad **1:00-2:00 PM MGC461/12A (MSF1) - Adjunct **2:10-3:10 PM MGC461/13A (MSF1) - Patterson **2:10-3:10 PM MGC461/14A (MSF1) - Adjunct	*FIN418/12A (MSF2) - Moreira FIN 411/11A (MSF1) - Liu	ACC401/12A (MSF2) - Xiao **1:00-2:00 PM MGC461/11A (MSF1) - Estad **1:00-2:00 PM MGC461/12A (MSF1) - Adjunct **2:10-3:10 PM MGC461/13A (MSF1) - Patterson **2:10-3:10 PM MGC461/14A (MSF1) - Adjunct	MSBA2 Cohort MSA MS Marketing Analytics PHD Courses
	**1:00-2:00 PM MGC461/24A (MSBA1) - Lee **2:10-3:10 PM MGC461/25A (MSBA1) - Marsherrall **2:10-3:10 PM MGC461/26A (MSBA1) - Lee MKT436R/11A (MSBA2) - Haviv	MKT436R/12A (MSBA1) - Haviv GBA463/12A (MSBA2) - Nelson	**1:00-2:00 PM MGC461/24A (MSBA1) - Lee **2:10-3:10 PM MGC461/25A (MSBA1) - Marsherrall **2:10-3:10 PM MGC461/26A (MSBA1) - Lee MKT436R/11A (MSBA2) - Haviv	MKT436R/12A (MSBA1) - Haviv GBA463/12A (MSBA2) - Nelson	
	**1:00-2:00 PM MGC461/27A (MSMA) - Daley **2:10-3:10 PM MGC461/28A (MSMA) - Daley **2:10-3:10 PM MGC461/29A (MSMA) - George	CIS417/13A - Dewan	**1:00-2:00 PM MGC461/27A (MSMA) - Daley **2:10-3:10 PM MGC461/28A (MSMA) - Daley **2:10-3:10 PM MGC461/29A (MSMA) - George	CIS417/13A - Dewan	
	ACC436/11A - Tribunella, H	GBA462R/11A - Mantena	ACC436/11A - Tribunella, H	GBA462R/11A - Mantena	
	GBA435/11A - Oliveiri	ACC423/11A - Schonberger	GBA435/11A - Oliveiri	ACC423/11A - Schonberger	
	**1-2:30 - FINS05/11 - Chen	ACC510/11A - Wu	**1-2:30 - FINS05/11 - Chen	ACC510/11A - Wu	** AEC511 - follows semester schedule - first 9 weeks of semester ** AEC514 - follows semester schedule - 4 week course after AEC511 **FINS05 - follows semester schedule
	3:20 PM - 5:30 PM	Labs/Workshops	Corporate Engagement	Lab/Workshops	Corporate Engagement
3:20 PM - 4:20 PM	M/W AM class labs FIN402LAB		T/R AM class labs		
	FIN411LAB FIN418LAB				
			GBA462RLAB		
			MKT436RLAB		
			MGC461/30A (MSMA) - Daley		
	** 3:20 - 5:30 PM CIS511/11 - Rul	** 3:20 - 5:30 PM AEC524/11 - Sunada	** 3:20 - 5:30 PM CIS511/11 - Rul	** 3:20 - 5:30 PM AEC524/11 - Sunada	
	M/W PM class labs FIN402LAB		T/R PM class labs		
	FIN411LAB FIN418LAB				
			MKT436RLAB		
5:30 PM - 5:45 PM	EVENING BREAK	EVENING BREAK	EVENING BREAK	EVENING BREAK	
5:40 PM - 9:30 PM	BPP432/80A - Oliveiri ENT422/80A - Wilson STR424/80A - Brickley GBA442 /80 - Couch MKT414/80A - Cardot	MKT402/80A - Brecko HSM420/80A - Wedig STR42E/80A - Primo CIS418/80A - Roet-Green	GBA464/80A - Mohr, L STR427/80A - Friedman	ACC401/80A - Xiao MKT436/80A - Haviv OMG416/80A - Sokol	